

CONFIDENTIAL WHOLESALE PRICE LIST FOR

marantzTM
reproducing piano
Division of Superscope, Inc.

EFFECTIVE DATE:
JUNE 20, 1980

Canceling all previous price lists.
This list is subject to change with-
out notice and all orders are
subject to the prices, terms and
conditions prevailing at the time
of shipment.

MARANTZ REPRODUCING PIANOS

MODEL NO.	DESCRIPTION	DEALER COST		SUGGESTED RETAIL PRICE	
		PIANO	BENCH	PIANO	BENCH
PC-900B	Traditional Ash-Satin Finish with Playback Only, No Fallboard.	\$1,695.00	\$54.00	\$2,995.00	\$98.00
PC-900BT	Traditional Ash-Satin, with Playback Only Sliding Fallboard, Includes Toe Blocks	1,834.00	54.00	3,195.00	98.00
PC-920	Traditional Walnut	2064.00	54.00	3,695.00	108.00
PC-925	Traditional Walnut	2,064.00	54.00	3,750.00	108.00
PC-930	Early American Solid Maple	2,128.00	64.00	3,895.00	124.00
PC-930P	Early American Solid Pine	2,156.00	64.00	3,950.00	128.00
PC-945	Conservatory Solid Oak	2,179.00	72.00	3,995.00	144.00
PC-950	French Provincial Solid Cherry	2,156.00	72.00	3,995.00	144.00
PC-950-45	Country French Solid Oak	2,185.00	72.00	4,150.00	144.00
PC-970	French Provincial Brushed White/Blue	2,195.00	72.00	4,195.00	150.00
PC-980-20	Italian Provincial Walnut	2,064.00	54.00	3,795.00	108.00
PC-990	Italian Provincial Solid Pecan - Burl Veneer	2,179.00	72.00	3,995.00	144.00
PS-25	Studio Walnut, with Sliding Fallboard	2,064.00	50.00	3,695.00	100.00

NOTE: Standard Construction of 42" Consoles Includes: Twelve Pound Reinforced Hammers---Direct Blow Action---Boston Style Fallboard with Two Continuous Hinges---Nickel Plated Tuning Pins---Sitka Spruce Sounding Boards---Fallboard Lock included on Models PC-945 and PS-25. "B" and "BT" Suffix Model Construction of 42" Consoles Includes: Laminated Birch Sounding Boards (European)---Blued Steel Tuning Pins---Copper Coated Bass Strings---Brass Coated Pedals.
Models PC-900BT, PC-945 and PS-25 Standard with Regular size Brass Casters. ---Add \$10.00 for Double Wheel Black Casters.
OPTIONAL EXTRA---Add \$10.00 for Prop Lids on any style Console except PC-945

ACCESSORIES

PR-201	Recording Accessory for PC-900B, PC-900BT & P-101	\$150.00	\$295.00*
DP-100	Spare Parts and Maintenance Kit	995.00	
DP-110	Mini-Maintenance Kit	250.00	369.00
PA-102	100' Tape Recorder Extension Accessory	165.00	300.00*
PA-105	Cooling System For Commercial Use	76.00	139.95 *

*Installation Cost Additional - Dealer's Determination

TAPE PRODUCTS

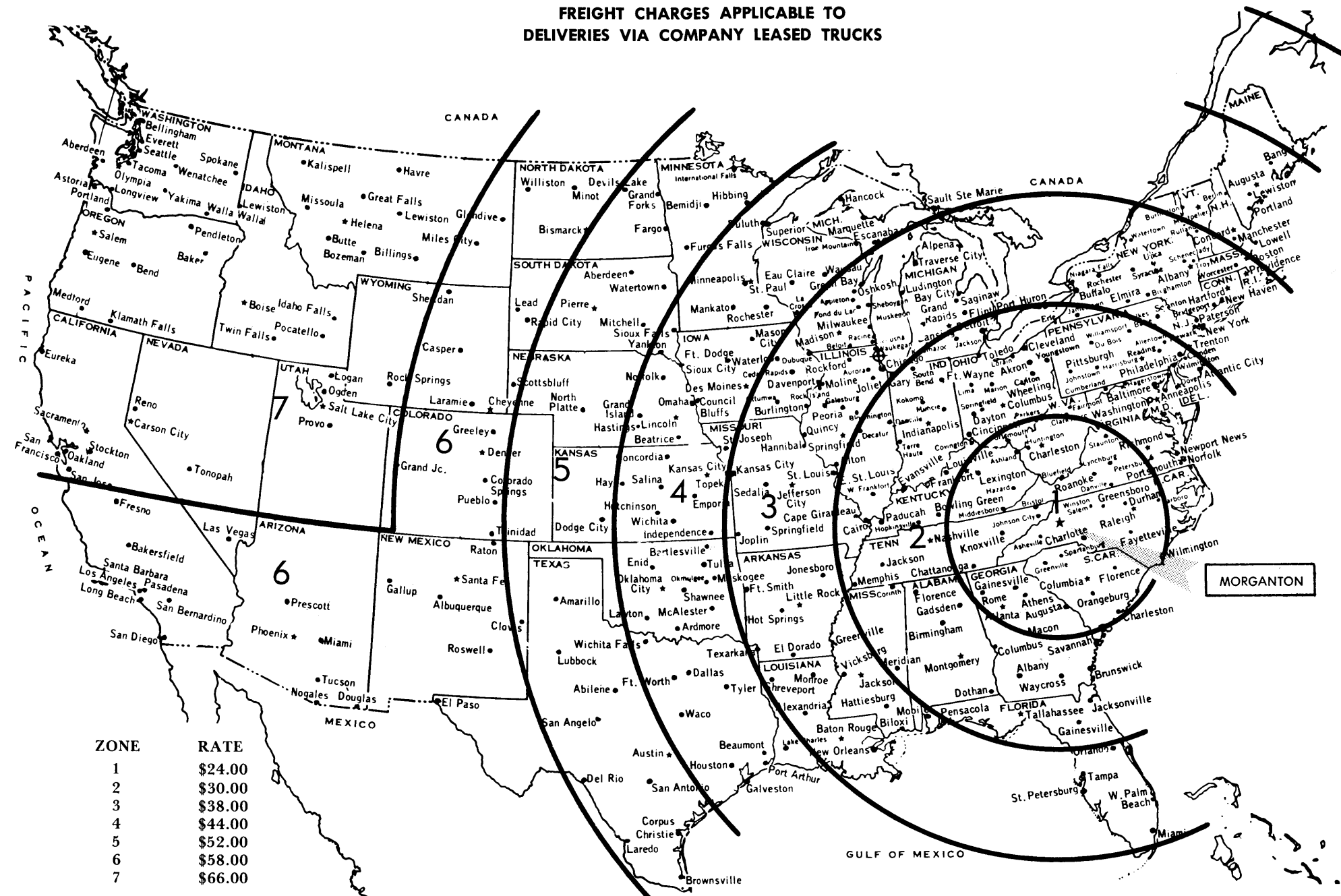
All Tape Volumes (10 Cassettes Per Volume)	In Quantities of 1-24 Volumes	\$ 39.50	\$ 54.95
	In Quantities of 25-49 Volumes	34.50	54.95
	In Quantities of 50 + Volumes	29.50	54.95
All Cassettes (Except Test Tapes)	In Individual Boxes	4.95	7.95
	RP-4110 Cocktail Piano Sampler (3 45 Min. Cassettes)	10.00	
RP-4250 Current Hits Sampler (3 45 Min. Cassettes)	10.00		

Suggested Retail Prices are merely Dealer guidelines for effectively merchandising Marantz Reproducing Piano Products.
Actual Retail Prices are at individual dealer's discretion.

TERMS:

- F.O.B. Factory unboxed.
- 2% 10 Net 30 Days.
- 2% Discount for Cash in Advance (certified check).
- Company Truck Delivery on orders of 6 or more pianos.
Freight Charges applicable to deliveries via Company Lease Trucks listed on reverse side.
- We cannot guarantee Company Truck Delivery on orders for less than 6 pianos but will when possible.
- Commercial Carrier Shipments must be boxed---boxing charges \$30.00 per piano extra---shipped freight collect.
- COD is OK on factory approval.
- Service charges billed at 1 1/2% monthly on past due accounts.

**FREIGHT CHARGES APPLICABLE TO
DELIVERIES VIA COMPANY LEASED TRUCKS**



ZONE	RATE
1	\$24.00
2	\$30.00
3	\$38.00
4	\$44.00
5	\$52.00
6	\$58.00
7	\$66.00

EXCEPTIONS: 1. Special Stop Charge of \$20.00 per stop applicable to all deliveries of less than SIX UNITS.

2. Special \$4.00 per unit reduction on all deliveries of 12 or more units to one location at one time.

MORGANTON